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Facilis Technology Grows Substantially in High-End Video and Film Market in 2006

Transition to HD Fuels Shared Storage Investments

Hudson, Mass, Dec 19, 2006 – Facilis Technology, a leader in shared media storage technology for post-production and content creation, today announced substantial growth in product installations, revenue, channel partners and staffing throughout 2006.

“The growth we’ve seen over the past two years is directly tied to our belief in keeping storage networks simple and performance levels high,” said Francis Albert, founder and president of Facilis Technology. “We’ve gotten to this point because we understand how to enable HD and DI workflows and manufacture systems that give facilities a competitive advantage. We developed the TerraBlock to support our customers’ creative and operational needs and have met these needs with a competitively priced product.

Product Advancements

In 2006, Facilis Technology answered market demands for efficient data protection and higher multi-server performance. TerraBlock 2.0 introduced parity (RAID5) data protection as part of the Dyna-RAID feature, giving video professionals the flexibility of dynamic per-volume data protection.

Facilis also introduced TANDEM spanning technology, a volume-spanning architecture that combines multiple drive groups in a single volume to meet ultra-high bandwidth requirements. This powerful combination allows a TerraBlock network to distribute bandwidth of more than 2000MB/sec – ideal for collaborative 2K DPX film work, multi-stream 1080i 4:4:4 video, or color correction workflows with 4K 24fps film playback.

Growth and Adoption

Since shipping the first TerraBlock, Facilis Technology has achieved year-over-year growth of more than 300%, allowing the company to broaden its marketing and sales effort into Europe and Asia.

“The TerraBlock is powering some of the very best facilities in North America and quickly being adopted on other continents,” said Jim McKenna, vice president of Facilis Technology. “From NFL teams to religious broadcasters, telecom providers to major TV and film studios, the TerraBlock is solving customers’ needs for data protection, bandwidth, speed and scalability. We’re displacing competitors’ systems in facilities that have outgrown their lower performance storage infrastructure and are seeing repeat business from customers who want to add additional TerraBlock servers to their environment.

In 2006, Facilis Technology strengthened its client roster by supplying shared storage networks to a range of customers worldwide. These customers include: Deluxe Digital

Studios; Encore Hollywood; Federal Aviation Administration; Foote, Cone & Belding; HBO Studios; Henniger Media Services; Lockheed Martin; Miami Dolphins; Netflix; Orange Television; Pivotal Post; Rhino FX; School of Visual Arts (SVA); Sony ImageWorks; Technicolor (Complete Post); Telus Canada. Each facility will deploy their Facilis solutions in a unique way but all benefit from the high-performance and flexibility of TerraBlock products.

Channel Expansion

To support the growing number of TerraBlock installations, Facilis has expanded its international network of dealers and manufacturer's representatives. The total number of Authorized Resellers has doubled since 2005 and these resellers are expanding markets for the TerraBlock as they find new ways to deploy systems into an ever-growing list of applications.

To support Facilis Technology's efforts in managing this group of authorized representatives, Kathy Kane has recently been appointed Director of Business Development. Bringing with her more than 15 years of experience in managing channel partners for video, audio, prepress, manufacturing, client/server software, and presentation graphics industries, Kathy was most recently director of reseller programs and communication for Avid Technology.

About Facilis Technology

Facilis Technology, Inc. designs and builds high-capacity, turnkey storage area networks for the post-production field. The company delivers cost-effective, high-bandwidth storage solutions that facilitate a more efficient workflow for content creators in HD, broadcast, graphics and animation industries. For more information, visit www.facilistech.com.

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