

Facilis Technology Adds to Their Line of TERRABLOCK™ Shared Storage Systems

New product is the lowest priced high-capacity turnkey SAN solution on the market.

Hudson, MA – July 28, 2004 – Facilis Technology, Inc., this year's most exciting new company in the video and audio post-production market, has announced a new addition to their line of TERRABLOCK shared storage solutions.

"This system will deliver the benefit of our technology to even more facilities," states Jim McKenna, VP of Sales and Marketing for Facilis Technology, "The price-performance of this product is unique in the market. The simplicity of integration, qualification of high-bandwidth editorial clients and virtual volume management can't be seen in any other SAN solution, even at triple the cost. We've found that the pricing of the 12D model is making it popular as single-system storage, especially for HD. With this level of versatility, if you ever plan to have more than one edit room, you should make it a priority to check out this solution."

The TERRABLOCK 12D supports 6 streams of uncompressed video, includes a single user connection in base trim and can upgrade to 8 users over dedicated 2Gbit fiber. The TERRABLOCK 24D in 6TB or 3.8 TB capacities supports 12 streams of uncompressed video, includes 2-user connectivity and upgrades to 12 users over dedicated 2Gbit fiber. Volume creation and user access management software is included on every model, and there are never any license cost for connected clients.

"We realized there was a need for a smaller system to serve the offline and DV25 markets," states Francis Albert, President and Founder of Facilis Technology. "The 12D model hits that requirement, as well as the needs of small high-resolution or uncompressed workgroups. It's a very flexible solution that allows our customers to grow beyond their current workgroup without having to invest in faster storage or different connectivity when bandwidth requirements increase. Even our smallest model is HD capable today, with no configuration changes."

The TERRABLOCK 12D starts at \$15,000. The TERRABLOCK 24D models range from \$20,000 to \$25,000 for the 3.8TB and 6TB, respectively.

About Facilis Technology, Inc.

Facilis Technology, Inc. is a partnership of industry veterans with impressive public and private sector experience in the post-production field. From editorial to content creation and delivery, the designers and engineers are focused on the needs of creative individuals, facilitating a more efficient workflow for their customers.

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